

PAYMENT ESTIMATION CHART

2007 Harley Davidson Fat Boy

| | | |
|-------------|----------|-------------|
| LIST PRICE: | \$10,999 | PLUS GST |
|-------------|----------|-------------|



| RATE | DOWN PAYMENT | TERM (MO) | PAYMENT ESTIMATE |
|------|--------------|-----------|------------------|
| 6.9% | \$0 | 84 | \$86.64 |
| | \$2,000 | 84 | \$72.77 |
| | \$4,000 | 84 | \$58.90 |

| RATE | DOWN PAYMENT | TERM (MO) | PAYMENT ESTIMATE |
|------|--------------|-----------|------------------|
| 9.9% | \$0 | 84 | \$95.28 |
| | \$2,000 | 84 | \$80.02 |
| | \$4,000 | 84 | \$64.77 |

| RATE | DOWN PAYMENT | TERM (MO) | PAYMENT ESTIMATE |
|-------|--------------|-----------|------------------|
| 14.9% | \$0 | 84 | \$110.73 |
| | \$2,000 | 84 | \$93.00 |
| | \$4,000 | 84 | \$75.28 |

| RATE | DOWN PAYMENT | TERM (MO) | PAYMENT ESTIMATE |
|-------|--------------|-----------|------------------|
| 19.9% | \$0 | 84 | \$127.43 |
| | \$2,000 | 84 | \$107.03 |
| | \$4,000 | 84 | \$86.63 |

* FIGURES PROVIDED ARE OAC FOR ESTIMATION AND INFORMATION PURPOSES ONLY *

*MULTIPLE RATES INCLUDING THOSE NOT SHOWN HERE MAY BE OFFERED *

* TERM LENGTH & DOWN PAYMENT REQUIREMENTS VARY BY APPROVAL *

* ESTIMATES INCLUDE APPROXIMATE LENDER FEE AND \$399 DOCUMENTATION FEE *

*** ESTIMATES INCLUDE GST BUT DOES NOT INCLUDE PROVINCIAL TAXES ***