

# PAYMENT ESTIMATION CHART

## 2018 Harley Davidson Ultra Classic

|             |          |             |
|-------------|----------|-------------|
| LIST PRICE: | \$25,999 | PLUS<br>GST |
|-------------|----------|-------------|



| RATE  | DOWN PAYMENT | TERM (MO) | PAYMENT ESTIMATE |
|-------|--------------|-----------|------------------|
| 8.99% | \$0          | 84        | \$210.10         |
|       | \$1,000      | 84        | \$202.68         |
|       | \$2,000      | 84        | \$195.27         |

| RATE   | DOWN PAYMENT | TERM (MO) | PAYMENT ESTIMATE |
|--------|--------------|-----------|------------------|
| 11.99% | \$0          | 84        | \$230.46         |
|        | \$1,000      | 84        | \$222.33         |
|        | \$2,000      | 84        | \$214.19         |

| RATE   | DOWN PAYMENT | TERM (MO) | PAYMENT ESTIMATE |
|--------|--------------|-----------|------------------|
| 14.99% | \$0          | 84        | \$251.88         |
|        | \$1,000      | 84        | \$242.99         |
|        | \$2,000      | 84        | \$234.10         |

| RATE   | DOWN PAYMENT | TERM (MO) | PAYMENT ESTIMATE |
|--------|--------------|-----------|------------------|
| 19.99% | \$0          | 84        | \$289.81         |
|        | \$1,000      | 84        | \$279.59         |
|        | \$2,000      | 84        | \$269.36         |

\* FIGURES PROVIDED ARE OAC FOR ESTIMATION AND INFORMATION PURPOSES ONLY \*

\*MULTIPLE RATES INCLUDING THOSE NOT SHOWN HERE MAY BE OFFERED \*

\* TERM LENGTH & DOWN PAYMENT REQUIREMENTS VARY BY APPROVAL \*

\* ESTIMATES INCLUDE APPROXIMATE LENDER FEE AND \$499 DOCUMENTATION FEE \*

\* ESTIMATES INCLUDE GST BUT DOES NOT INCLUDE PROVINCIAL TAXES \*